

Jack Rodriguez

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Qualifications Summary *Real Estate Developer, Builder & Property Manager with Municipal Government Experience. Expertise in Site Acquisition, Land Use Planning, Zoning & Permitting*

Education *B.S., Accounting; Minor in Economics - University of Tampa - Tampa, FL*

Current Licenses *Florida Real Estate Broker (current) Registered Real Estate Appraiser (1992-2006)
State Certified Building Contractor (1985-2006)*

Career History

Oct 1995
to present

JACK RODRIGUEZ, INC., d/b/a MINARET REALTY - Tampa, FL - President

Commercial real estate sales, property management & leasing firm

- ◆ **Management of \$7M commercial portfolio:** Manage marketing, leasing, and facility maintenance of multiple office/retail properties
- ◆ **Real Estate Consultant and Financial Advisor**

President, Ybor City Development Corporation (1997-1999)

City of Tampa supported, not-for-profit organization created to promote Ybor City development

- ◆ **Liaison between developers & City of Tampa:** Facilitated resolution of planning, zoning, permitting, infrastructure, Barrio Latino Commission approval, construction issues, etc.
- ◆ **Promotion of redevelopment for the Ybor City Historic District:** Developed promotional materials; cultivated relationships with prospective developers; presented District features and benefits; offered City-owned land in the District
- ◆ **Administration of \$1.2M federal Economic Development Grant:** Coordinated contract work on ten capital improvement projects throughout the Ybor City Historic District worth \$400M in construction

ACHIEVEMENTS

- ◆ **Successful land use change & rezoning in Ybor City Historic District**
- ◆ **Negotiated sale & lease of land owned by the City of Tampa**

Nov 1977
to Jul 1995

JACK RODRIGUEZ, INC., d/b/a RODRIGUEZ PROPERTIES - Tampa, FL

Commercial & residential real estate development, construction, property management & consulting firm

President

- ◆ **Startup, development & marketing of successful real estate firm:** Established procedures, administrative infrastructure, and internal controls; planned and executed comprehensive marketing and public relations programs
- ◆ **Estimating, budget planning & contract negotiations for profitable projects:** Prepared proposals and payment schedules; monitored expenditures and managed accounts payable
- ◆ **Project management:** Coordinated projects from planning stages through timely completion; prepared schedules; selected and supervised subcontractors; purchased materials
- ◆ **Banking relationships:** Negotiated all construction and long-term financing

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ACHIEVEMENT HIGHLIGHTS

- ◆ Developed & built 150,000 sq.ft. of office/retail space valued at \$30M
- ◆ Developed & built residential single-family homes valued at \$5M
- ◆ Developed new subdivision of home sites valued at \$3M
- ◆ Managed historic restoration of Hyde Park properties

*Aug. 1970
to Present*

Member Greater Tampa Board of Realtors (Greater Tampa Realtors)

- Specializes in Commercial Leasing and Sales
- ◆ President (2009)

Recognition

- President's Award 2018
- * Realtor of the Year 2013
- * Meritorious Award for Extended Service to GTAR 2012
- * Realtor Emeritus 1970-2010 Realtor Member for 40 years
- * Deal of the Year 2010
- ◆ C. Ed Owens Award for Outstanding Community Service (1995)
- * RPAC Hall of Fame

- Director National Association of Realtors (2008-09-2010)
- Director Florida Realtors (2002-2020)

Appointments

- 2000 - 2001 **Supreme Court Judicial Nominating Commission** - *Appointed by Gov. Jeb Bush*
- 1994 - 1995 **Hillsborough County Zoning Hearing Master**
- 1991 - 1995 **Florida Real Estate Commission** - *Appointed by Gov. Lawton Chiles*
 - ◆ Chairman (1995)
- 1991 - 1995 **13th Circuit Judicial Nominating Commission** - *Appointed by Gov. Lawton Chiles*
- 1986 - 1994 **University of Tampa Board of Trustees**
- 1988 - 1990 **Central Bank of Tampa Board of Directors**
- 1981 - 1987 **Hillsborough County City-County Planning Commission**
 - ◆ Chairman (1985)

University of Tampa Alumni Board of Directors

- ◆ Alumni Career Achievement Citation (1993)
- ◆ Alumnus of the Year (1988)
- President, National Alumni Association (1986-87)